



SCHOOL BOARD OF POLK COUNTY

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Purchasing Department
Fax: 863/534-0802

November 30, 2009

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GAIL F. MCKINZIE, Ph.D.
Superintendent of Schools

ADDENDUM #01

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To: All Vendors
From: Scott Clanton
Director of Purchasing and Warehousing

Subject: RFP for Enhanced Network Solution - Leased End to End with Configured Service - Ethernet Based Service #023-MHH-1110

This addendum is issued to provide official responses to timely received written questions and/or provide additional information pertaining to the RFP.

The deadline for written questions and requests for additional information was 5:00 pm, November 18, 2009.

All additions are in brackets ([]), **bold type** and underlined for easy identification. All deletions are indicated by strikethrough (~~strikethrough~~).

NOTE:

ALL VENDORS SUBMITTING A PROPOSAL MUST SIGN AND RETURN THIS ADDENDUM. PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR SEALED PROPOSAL PACKAGE.

VENDOR NAME

PRINT OR TYPE SIGNATURE AND TITLE

WRITTEN SIGNATURE

*Polk County Schools-
an equal opportunity
institution for education
and employment*

The Mission of Polk County Public Schools is to ensure rigorous, relevant learning experiences that result in high achievement for our students.

Please note the changes to Section 4.3

4.3 Tab 2 - Experience, Qualifications and References

[11. If a proposer intends to subcontract any portion of this work for any reason, the name and address of the subcontracting firm(s) must be submitted. No subcontracting shall take place prior to awarded proposer furnishing this information and receiving written approval from the District.]

B. Qualifications and Experience of Staff

1. Proposer must identify the team (including the specific role each team member will have in providing the services requested in this RFP) that will be responsible for providing and maintaining the Ethernet services, including the managers, professional and technical staff, as well as staff from other than the local office, if necessary, for this service [(including all sub-contractor(s) if applicable)]. Resumes for each manager, professional and technical staff member [(including all sub-contractor(s) if applicable)] to be assigned to team responsible for providing and maintaining the Ethernet services will be submitted.

Please note the changes to Section 5.2

5.2 Evaluation Criteria:

The Evaluation Committee shall rank all proposals which meet the ~~minimum~~ requirements [outlined in this RFP] and ~~which~~ include the required submittals. The following factors will be considered in ranking the proposals received:

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QUESTIONS AND ANSWERS (Q & A)

Questions are written exactly as they were received.

- Q1. Would Polk County consider an alternative solution that would take an initial upfront investment for an application/device that would decrease the monthly cost, IF we can provide resources, specs and equipment to back up requirements you are asking for in this RFP?
- A1. Any solution proposed must meet all requirements requested in RFP # 023-MHH-1110 and must be eligible for funding through the Schools and Libraries Division (E-RATE) program.**
- Q2. As for having questions regarding the RFP and the School District, I was wondering if GigE pricing would be excepted?
- A2. GigE (1GB) pricing may be accepted providing the solution has sufficient Bandwidth at the District Office to accommodate that speed to all of our sites.**
- Q3. How many handoffs can the Polk County Schools support and what type of handoff are you looking for (QNQ, Tagged, Untagged)?
- A3. The District prefers Untagged hand offs. As for the number, we can support multiple fiber or copper GB connections.**
- Q4. What testing methodology would the Polk County Schools like to use for verifying PTP speeds?
- A4. We will utilize available bandwidth measurement utilities.**
- Q5. What power is available at the main site and remote sites?
- A5. 110 volt.**
- Q6. Will the Polk County Schools be providing UPS or any type of backup power?
- A6. Yes.**
- Q7. What is the demarcation environment like at the main and remote (rack size and space allocated to the awarded proposer)?
- A7. The sizes vary throughout the District; however, most of the sites have 19" standing two (2) post racks.**

QUESTIONS AND ANSWERS (Q & A)

- Q8. Please define "minimum requirements" in Section 5.2 on page 13. What are the minimum requirements?
- A8. Please see the changes to Section 5.2 included on page 2 of this Addendum # 01 to RFP 023-MHH-1110.**
- Q9. Should vendor supply the edge equipment or does PCSB plan to use existing equipment as referenced in Section 2.1?
- A9. The District will provide the edge equipment as referenced in Section 2.1.**
- Q10. Section 6.2 RFP page 14 of 31 requires that a page entitled "Exceptions to RFP" include any deviations or variations from the commodity/service requested in the RFP. Are these "exceptions" limited to deviations from the specifications? Should the bidder also include any proposed clarifications, exceptions or changes to terms and conditions contained in Section 7?
- A10 Yes, exceptions are limited to deviations or variations from the commodity/service requested in the RFP.**
- Q11. Section 7.5 page 20 of 31 (a) With respect to the actual or alleged acts or omissions referred to in the section, is this indemnity intended to apply to bodily injury or death, or damage to real or tangible personal property to the extent proximately caused by the negligent, tortuous or willful or intentional misconduct of bidder, its agents and subcontractors?
- A11. The language in Section 7.5 clearly states each party is responsible for their own acts.**
- Q12. Section 7.6 page 20 of 31 Sub-contract - Is bidder required to identify its proposed subcontractors in the bid proposal?
- A12. Yes, proposers will be required to identify the subcontractor(s) in their proposal that they intend to use for performance of this contract. Please see the changes to Section 4.3 included on page 2 of this Addendum # 01 to RFP 023-MHH-1110.**
- Q13. Section 7.7 page 20 of 31 Assignment - Will the bidder be permitted to assign the resulting contract to its affiliates and successors upon notice to the County?
- A13. The answer to this question is provided in Section 7.7.**

QUESTIONS AND ANSWERS (Q & A)

- Q14. Section 7.9 page 22 of 31 Funding out/Termination - Please clarify whether the County will be responsible to pay for services provided up to the date of termination and bidder's unrecovered costs remaining as of the date of termination?
- A14. Nothing in the Contract shall be construed to relieve either party of their obligation. There is no provision to allow for unrecovered cost.**
- Q15. Section 7.18 page 23 of 31 Intellectual Property Rights - Please clarify whether the County is willing to negotiate a mutually acceptable provision governing intellectual property rights based on the proposed products and services?
- A15. The District may consider negotiating a mutually acceptable provision for intellectual property rights.**
- Q16. 7.19 page 24 of 31 Termination of Contract for Cause - Due to the nature and complexity of the proposed services, will the County agree to give the Contractor 30 days to correct any deficiencies before terminating the contract?
- A16. No, the District will not consider increasing the amount of time allowed for contractors to correct deficiencies as stated in Section 7.19.**

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Please note the sign in sheet from the non-mandatory pre-proposal conference.

THE SCHOOL BOARD OF POLK COUNTY, FLORIDA

PURCHASING DEPARTMENT

PRE-PROPOSAL CONFERENCE

SIGN IN SHEET

RFP NUMBER: 023-MHH-1110

RFP TITLE: **RFP FOR ENHANCED NETWORK SOLUTION – LEASED END TO END WITH CONFIGURED SERVICE – ETHERNET BASED SERVICE**

Date: November 17, 2009

Time: 10:00AM

NAME	COMPANY OR ENTITY
Harold Hamby	Polk County School Board
David Waldrop	PCSB
Mike Georgenich	Verizon
DAVE Torregiante	Verizon
Robby Fox	Verizon
Jim Carter	Verizon
DAVID BRYANT	Verizon
JEFF MADISON	ENA
Gayle Nelson	ENA
BOB COLLIE	ENA
KEFREY KNOB	Bright House Networks
Donald Ready	Lexwan